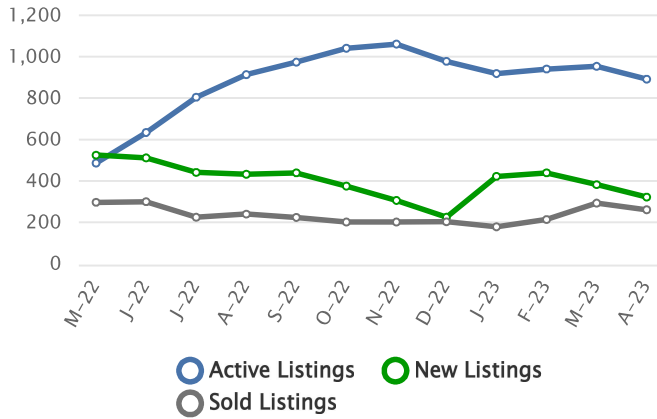


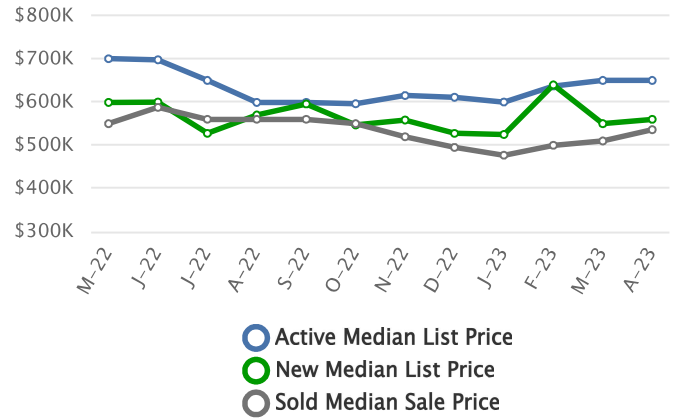
Market Summary

Greater St. George Residential, April 2023

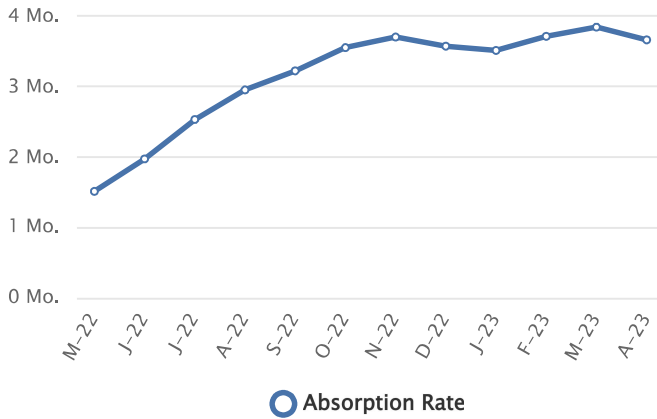
Number of Listings



Listing Prices



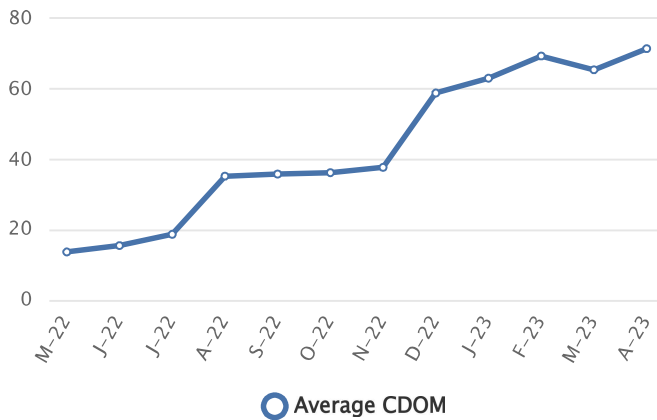
Absorption Rate, in Months



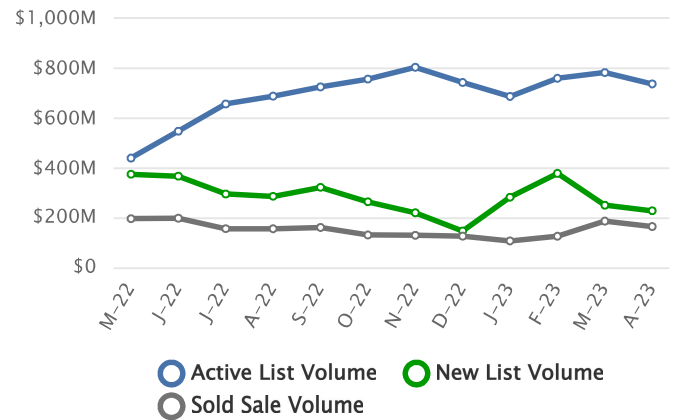
Sold to List Ratio



Days on Market



Price Volume



Summary Statistics

| | Apr-23 | Apr-22 | % Chg | 2023 YTD | 2022 YTD | % Chg |
|--------------------|-----------|-----------|--------|-----------|-----------|--------|
| Absorption Rate | 3.66 | 1.15 | 218.26 | 3.68 | 0.96 | 283.33 |
| Average List Price | \$824,927 | \$900,381 | -8.38 | \$730,779 | \$765,535 | -4.54 |
| Median List Price | \$649,888 | \$699,900 | -7.15 | \$575,000 | \$619,950 | -7.25 |
| Average Sale Price | \$621,262 | \$682,947 | -9.03 | \$606,245 | \$664,590 | -8.78 |
| Median Sale Price | \$536,000 | \$623,000 | -13.96 | \$505,000 | \$565,000 | -10.62 |
| Average CDOM | 71 | 15 | 373.33 | 67 | 27 | 148.15 |
| Median CDOM | 37 | 7 | 428.57 | 44 | 9 | 388.89 |

Sold Listings

| | This Month | | | Year to Date | | |
|---------------------|------------|------|--------|--------------|------|-------|
| | 2023 | 2022 | % Chg | 2023 | 2022 | % Chg |
| 0-49,999 | 0 | 0 | 0.0 | 3 | 0 | N/A |
| 50,000-99,999 | 0 | 0 | 0.0 | 1 | 5 | -80.0 |
| 100,000-149,999 | 0 | 4 | -100.0 | 12 | 12 | 0.0 |
| 150,000-199,999 | 4 | 5 | -20.0 | 13 | 18 | -27.8 |
| 200,000-249,999 | 2 | 2 | 0.0 | 11 | 19 | -42.1 |
| 250,000-299,999 | 9 | 12 | -25.0 | 39 | 37 | 5.4 |
| 300,000-349,999 | 24 | 8 | 200.0 | 88 | 53 | 66.0 |
| 350,000-399,999 | 22 | 20 | 10.0 | 96 | 102 | -5.9 |
| 400,000-449,999 | 26 | 21 | 23.8 | 111 | 106 | 4.7 |
| 450,000-499,999 | 30 | 32 | -6.2 | 93 | 117 | -20.5 |
| 500,000-749,999 | 88 | 112 | -21.4 | 296 | 437 | -32.3 |
| 750,000-999,999 | 38 | 60 | -36.7 | 102 | 175 | -41.7 |
| 1,000,000-1,999,999 | 17 | 40 | -57.5 | 83 | 121 | -31.4 |
| 2,000,000-2,999,999 | 2 | 2 | 0.0 | 6 | 17 | -64.7 |
| 3,000,000-4,999,999 | 2 | 0 | N/A | 4 | 7 | -42.9 |
| 5,000,000+ | 0 | 0 | 0.0 | 1 | 0 | N/A |
| Totals | 264 | 318 | -17.0 | 959 | 1226 | -21.8 |

Pending Listings

| | This Month | | | Year to Date | | |
|---------------------|------------|------|--------|--------------|------|-------|
| | 2023 | 2022 | % Chg | 2023 | 2022 | % Chg |
| 0-49,999 | 0 | 0 | 0.0 | 2 | 0 | N/A |
| 50,000-99,999 | 0 | 1 | -100.0 | 1 | 5 | -80.0 |
| 100,000-149,999 | 3 | 3 | 0.0 | 9 | 13 | -30.8 |
| 150,000-199,999 | 2 | 4 | -50.0 | 16 | 20 | -20.0 |
| 200,000-249,999 | 4 | 7 | -42.9 | 14 | 26 | -46.2 |
| 250,000-299,999 | 7 | 12 | -41.7 | 35 | 38 | -7.9 |
| 300,000-349,999 | 24 | 9 | 166.7 | 103 | 54 | 90.7 |
| 350,000-399,999 | 33 | 25 | 32.0 | 142 | 93 | 52.7 |
| 400,000-449,999 | 33 | 29 | 13.8 | 121 | 108 | 12.0 |
| 450,000-499,999 | 28 | 31 | -9.7 | 129 | 126 | 2.4 |
| 500,000-749,999 | 108 | 121 | -10.7 | 360 | 437 | -17.6 |
| 750,000-999,999 | 41 | 50 | -18.0 | 137 | 206 | -33.5 |
| 1,000,000-1,999,999 | 27 | 31 | -12.9 | 97 | 126 | -23.0 |
| 2,000,000-2,999,999 | 5 | 2 | 150.0 | 12 | 19 | -36.8 |
| 3,000,000-4,999,999 | 1 | 1 | 0.0 | 7 | 9 | -22.2 |
| 5,000,000+ | 0 | 0 | 0.0 | 2 | 0 | N/A |
| Totals | 316 | 326 | -3.1 | 1187 | 1280 | -7.3 |

Active Listings

| | This Month | | | Year to Date | | |
|---------------------|------------|------|-------|--------------|------|-------|
| | 2023 | 2022 | % Chg | 2023 | 2022 | % Chg |
| 0-49,999 | 0 | 0 | 0.0 | 2 | 0 | N/A |
| 50,000-99,999 | 3 | 0 | N/A | 6 | 6 | 0.0 |
| 100,000-149,999 | 6 | 6 | 0.0 | 16 | 23 | -30.4 |
| 150,000-199,999 | 19 | 9 | 111.1 | 41 | 34 | 20.6 |
| 200,000-249,999 | 6 | 5 | 20.0 | 21 | 35 | -40.0 |
| 250,000-299,999 | 14 | 8 | 75.0 | 52 | 44 | 18.2 |
| 300,000-349,999 | 35 | 11 | 218.2 | 158 | 65 | 143.1 |
| 350,000-399,999 | 82 | 18 | 355.6 | 255 | 111 | 129.7 |
| 400,000-449,999 | 60 | 29 | 106.9 | 211 | 151 | 39.7 |
| 450,000-499,999 | 63 | 25 | 152.0 | 219 | 165 | 32.7 |
| 500,000-749,999 | 274 | 98 | 179.6 | 744 | 568 | 31.0 |
| 750,000-999,999 | 152 | 79 | 92.4 | 354 | 332 | 6.6 |
| 1,000,000-1,999,999 | 143 | 60 | 138.3 | 312 | 221 | 41.2 |
| 2,000,000-2,999,999 | 24 | 23 | 4.3 | 43 | 48 | -10.4 |
| 3,000,000-4,999,999 | 5 | 7 | -28.6 | 17 | 20 | -15.0 |
| 5,000,000+ | 7 | 2 | 250.0 | 9 | 3 | 200.0 |
| Totals | 893 | 380 | 135.0 | 2460 | 1826 | 34.7 |

New Listings

| | This Month | | | Year to Date | | |
|---------------------|------------|------|-------|--------------|------|-------|
| | 2023 | 2022 | % Chg | 2023 | 2022 | % Chg |
| 0-49,999 | 0 | 0 | 0.0 | 2 | 0 | N/A |
| 50,000-99,999 | 1 | 1 | 0.0 | 5 | 5 | 0.0 |
| 100,000-149,999 | 2 | 4 | -50.0 | 7 | 15 | -53.3 |
| 150,000-199,999 | 4 | 4 | 0.0 | 22 | 23 | -4.3 |
| 200,000-249,999 | 4 | 6 | -33.3 | 13 | 26 | -50.0 |
| 250,000-299,999 | 4 | 13 | -69.2 | 32 | 39 | -17.9 |
| 300,000-349,999 | 22 | 11 | 100.0 | 98 | 60 | 63.3 |
| 350,000-399,999 | 35 | 34 | 2.9 | 174 | 102 | 70.6 |
| 400,000-449,999 | 31 | 46 | -32.6 | 139 | 137 | 1.5 |
| 450,000-499,999 | 26 | 41 | -36.6 | 157 | 146 | 7.5 |
| 500,000-749,999 | 114 | 132 | -13.6 | 460 | 475 | -3.2 |
| 750,000-999,999 | 40 | 74 | -45.9 | 227 | 265 | -14.3 |
| 1,000,000-1,999,999 | 34 | 60 | -43.3 | 202 | 191 | 5.8 |
| 2,000,000-2,999,999 | 5 | 5 | 0.0 | 22 | 36 | -38.9 |
| 3,000,000-4,999,999 | 2 | 3 | -33.3 | 12 | 11 | 9.1 |
| 5,000,000+ | 1 | 2 | -50.0 | 5 | 3 | 66.7 |
| Totals | 325 | 436 | -25.5 | 1577 | 1534 | 2.8 |