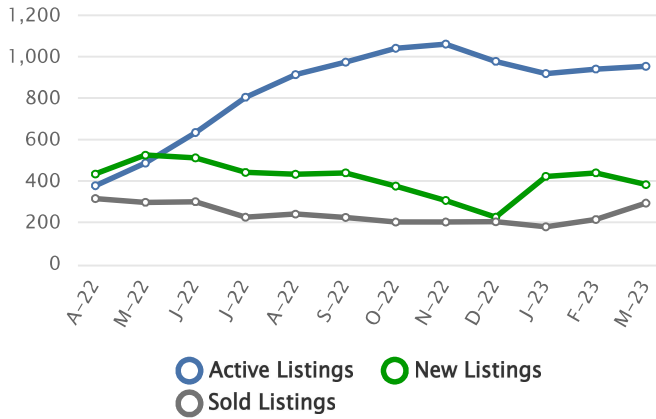


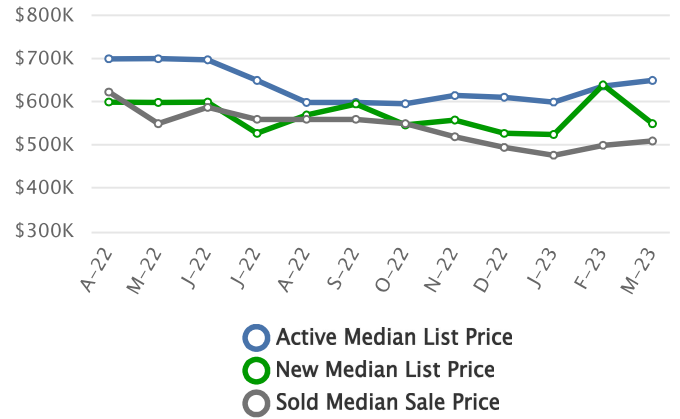
Market Summary

Greater St. George Residential, March 2023

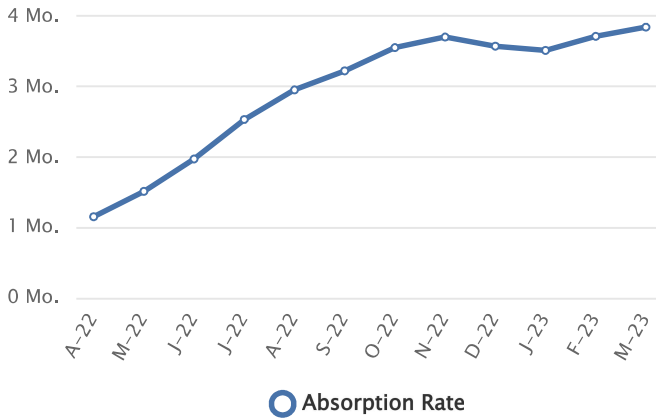
Number of Listings



Listing Prices



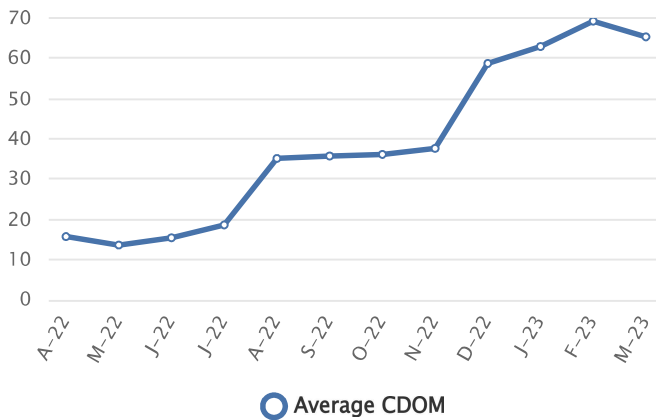
Absorption Rate, in Months



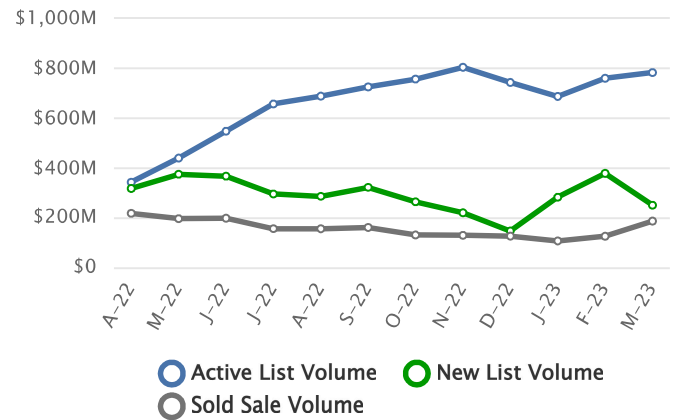
Sold to List Ratio



Days on Market



Price Volume



Summary Statistics

| | Mar-23 | Mar-22 | % Chg | 2023 YTD | 2022 YTD | % Chg |
|--------------------|-----------|-----------|--------|-----------|-----------|--------|
| Absorption Rate | 3.84 | 0.95 | 304.21 | 3.69 | 0.89 | 314.61 |
| Average List Price | \$818,951 | \$915,755 | -10.57 | \$735,489 | \$777,627 | -5.42 |
| Median List Price | \$649,900 | \$748,000 | -13.11 | \$578,781 | \$624,950 | -7.39 |
| Average Sale Price | \$628,057 | \$715,151 | -12.18 | \$600,541 | \$658,161 | -8.75 |
| Median Sale Price | \$509,950 | \$593,500 | -14.08 | \$499,000 | \$554,950 | -10.08 |
| Average CDOM | 65 | 24 | 170.83 | 66 | 31 | 112.90 |
| Median CDOM | 33 | 8 | 312.50 | 48 | 10 | 380.00 |

Sold Listings

| | This Month | | | Year to Date | | |
|---------------------|------------|------|-------|--------------|------|-------|
| | 2023 | 2022 | % Chg | 2023 | 2022 | % Chg |
| 0-49,999 | 2 | 0 | N/A | 3 | 0 | N/A |
| 50,000-99,999 | 1 | 1 | 0.0 | 1 | 5 | -80.0 |
| 100,000-149,999 | 5 | 2 | 150.0 | 12 | 8 | 50.0 |
| 150,000-199,999 | 3 | 6 | -50.0 | 9 | 13 | -30.8 |
| 200,000-249,999 | 1 | 6 | -83.3 | 9 | 17 | -47.1 |
| 250,000-299,999 | 11 | 9 | 22.2 | 30 | 25 | 20.0 |
| 300,000-349,999 | 33 | 12 | 175.0 | 64 | 45 | 42.2 |
| 350,000-399,999 | 35 | 24 | 45.8 | 74 | 82 | -9.8 |
| 400,000-449,999 | 23 | 36 | -36.1 | 85 | 85 | 0.0 |
| 450,000-499,999 | 31 | 31 | 0.0 | 63 | 85 | -25.9 |
| 500,000-749,999 | 90 | 118 | -23.7 | 208 | 325 | -36.0 |
| 750,000-999,999 | 24 | 45 | -46.7 | 64 | 115 | -44.3 |
| 1,000,000-1,999,999 | 33 | 49 | -32.7 | 66 | 81 | -18.5 |
| 2,000,000-2,999,999 | 2 | 6 | -66.7 | 4 | 15 | -73.3 |
| 3,000,000-4,999,999 | 1 | 3 | -66.7 | 2 | 7 | -71.4 |
| 5,000,000+ | 1 | 0 | N/A | 1 | 0 | N/A |
| Totals | 296 | 348 | -14.9 | 695 | 908 | -23.5 |

Pending Listings

| | This Month | | | Year to Date | | |
|---------------------|------------|------|-------|--------------|------|-------|
| | 2023 | 2022 | % Chg | 2023 | 2022 | % Chg |
| 0-49,999 | 1 | 0 | N/A | 2 | 0 | N/A |
| 50,000-99,999 | 1 | 1 | 0.0 | 1 | 4 | -75.0 |
| 100,000-149,999 | 3 | 2 | 50.0 | 6 | 10 | -40.0 |
| 150,000-199,999 | 6 | 8 | -25.0 | 14 | 16 | -12.5 |
| 200,000-249,999 | 1 | 7 | -85.7 | 10 | 19 | -47.4 |
| 250,000-299,999 | 8 | 9 | -11.1 | 28 | 26 | 7.7 |
| 300,000-349,999 | 24 | 14 | 71.4 | 79 | 45 | 75.6 |
| 350,000-399,999 | 41 | 23 | 78.3 | 109 | 68 | 60.3 |
| 400,000-449,999 | 21 | 29 | -27.6 | 88 | 79 | 11.4 |
| 450,000-499,999 | 48 | 32 | 50.0 | 101 | 95 | 6.3 |
| 500,000-749,999 | 96 | 104 | -7.7 | 252 | 316 | -20.3 |
| 750,000-999,999 | 41 | 62 | -33.9 | 96 | 156 | -38.5 |
| 1,000,000-1,999,999 | 27 | 44 | -38.6 | 70 | 95 | -26.3 |
| 2,000,000-2,999,999 | 4 | 4 | 0.0 | 7 | 17 | -58.8 |
| 3,000,000-4,999,999 | 1 | 3 | -66.7 | 6 | 8 | -25.0 |
| 5,000,000+ | 0 | 0 | 0.0 | 2 | 0 | N/A |
| Totals | 323 | 342 | -5.6 | 871 | 954 | -8.7 |

Active Listings

| | This Month | | | Year to Date | | |
|---------------------|------------|------|--------|--------------|------|-------|
| | 2023 | 2022 | % Chg | 2023 | 2022 | % Chg |
| 0-49,999 | 1 | 0 | N/A | 2 | 0 | N/A |
| 50,000-99,999 | 2 | 0 | N/A | 5 | 5 | 0.0 |
| 100,000-149,999 | 8 | 5 | 60.0 | 14 | 19 | -26.3 |
| 150,000-199,999 | 21 | 8 | 162.5 | 37 | 30 | 23.3 |
| 200,000-249,999 | 5 | 7 | -28.6 | 17 | 29 | -41.4 |
| 250,000-299,999 | 17 | 3 | 466.7 | 48 | 31 | 54.8 |
| 300,000-349,999 | 40 | 9 | 344.4 | 136 | 54 | 151.9 |
| 350,000-399,999 | 79 | 7 | 1028.6 | 220 | 77 | 185.7 |
| 400,000-449,999 | 62 | 21 | 195.2 | 180 | 105 | 71.4 |
| 450,000-499,999 | 78 | 20 | 290.0 | 193 | 124 | 55.6 |
| 500,000-749,999 | 279 | 80 | 248.8 | 630 | 436 | 44.5 |
| 750,000-999,999 | 170 | 75 | 126.7 | 314 | 258 | 21.7 |
| 1,000,000-1,999,999 | 158 | 55 | 187.3 | 278 | 161 | 72.7 |
| 2,000,000-2,999,999 | 22 | 20 | 10.0 | 38 | 43 | -11.6 |
| 3,000,000-4,999,999 | 7 | 6 | 16.7 | 15 | 17 | -11.8 |
| 5,000,000+ | 6 | 0 | N/A | 8 | 1 | 700.0 |
| Totals | 955 | 316 | 202.2 | 2135 | 1390 | 53.6 |

New Listings

| | This Month | | | Year to Date | | |
|---------------------|------------|------|-------|--------------|------|-------|
| | 2023 | 2022 | % Chg | 2023 | 2022 | % Chg |
| 0-49,999 | 0 | 0 | 0.0 | 2 | 0 | N/A |
| 50,000-99,999 | 2 | 0 | N/A | 4 | 4 | 0.0 |
| 100,000-149,999 | 2 | 2 | 0.0 | 5 | 11 | -54.5 |
| 150,000-199,999 | 2 | 11 | -81.8 | 18 | 19 | -5.3 |
| 200,000-249,999 | 1 | 9 | -88.9 | 9 | 20 | -55.0 |
| 250,000-299,999 | 5 | 10 | -50.0 | 28 | 26 | 7.7 |
| 300,000-349,999 | 30 | 14 | 114.3 | 76 | 49 | 55.1 |
| 350,000-399,999 | 52 | 18 | 188.9 | 139 | 68 | 104.4 |
| 400,000-449,999 | 31 | 29 | 6.9 | 108 | 91 | 18.7 |
| 450,000-499,999 | 38 | 38 | 0.0 | 131 | 105 | 24.8 |
| 500,000-749,999 | 129 | 143 | -9.8 | 346 | 343 | 0.9 |
| 750,000-999,999 | 52 | 80 | -35.0 | 187 | 191 | -2.1 |
| 1,000,000-1,999,999 | 36 | 41 | -12.2 | 168 | 131 | 28.2 |
| 2,000,000-2,999,999 | 4 | 8 | -50.0 | 17 | 31 | -45.2 |
| 3,000,000-4,999,999 | 1 | 2 | -50.0 | 10 | 8 | 25.0 |
| 5,000,000+ | 0 | 0 | 0.0 | 4 | 1 | 300.0 |
| Totals | 385 | 405 | -4.9 | 1252 | 1098 | 14.0 |